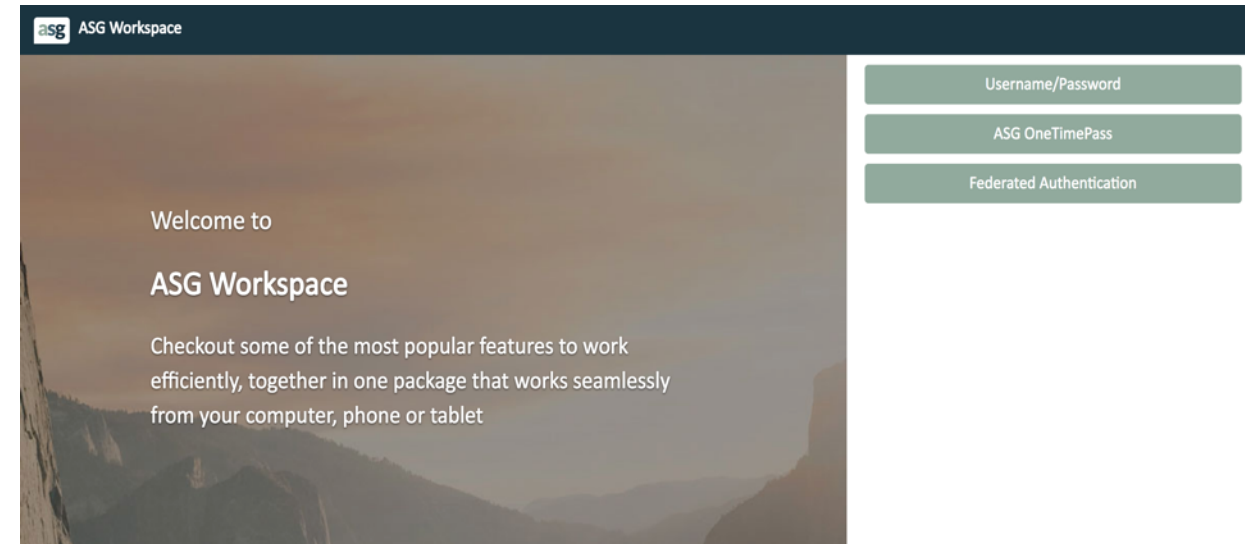




technologies®

OVERCOMING INFORMATION OVERLOAD

MICHAEL COLLINS
GLOBAL VICE PRESIDENT – WORKSPACES
ASG TECHNOLOGIES



THE STATE OF THE CURRENT WORKPLACE



CUSTOMIZED WORKPLACE



HETEROGENOUS WORKPLACE



MOBILE WORKPLACE

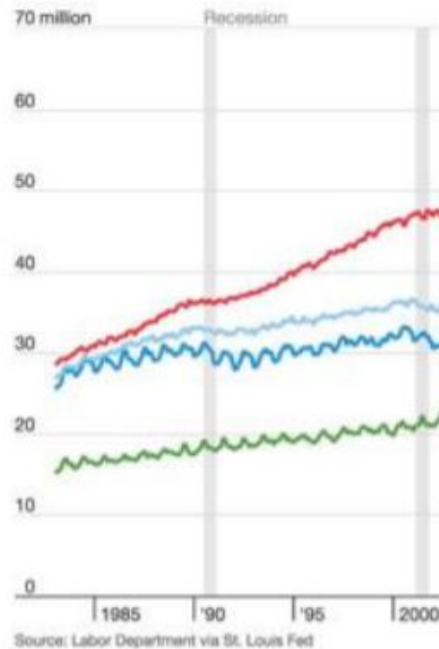


OVERLOADED WORKPLACE

EVERY COMPANY IS AN INFORMATION COMPANY

The Rise of the Knowledge Worker

Workers are classified by whether their occupation is primarily cognitive or manual work, and whether or not the tasks are routine. Knowledge work is nonroutine cognitive work.



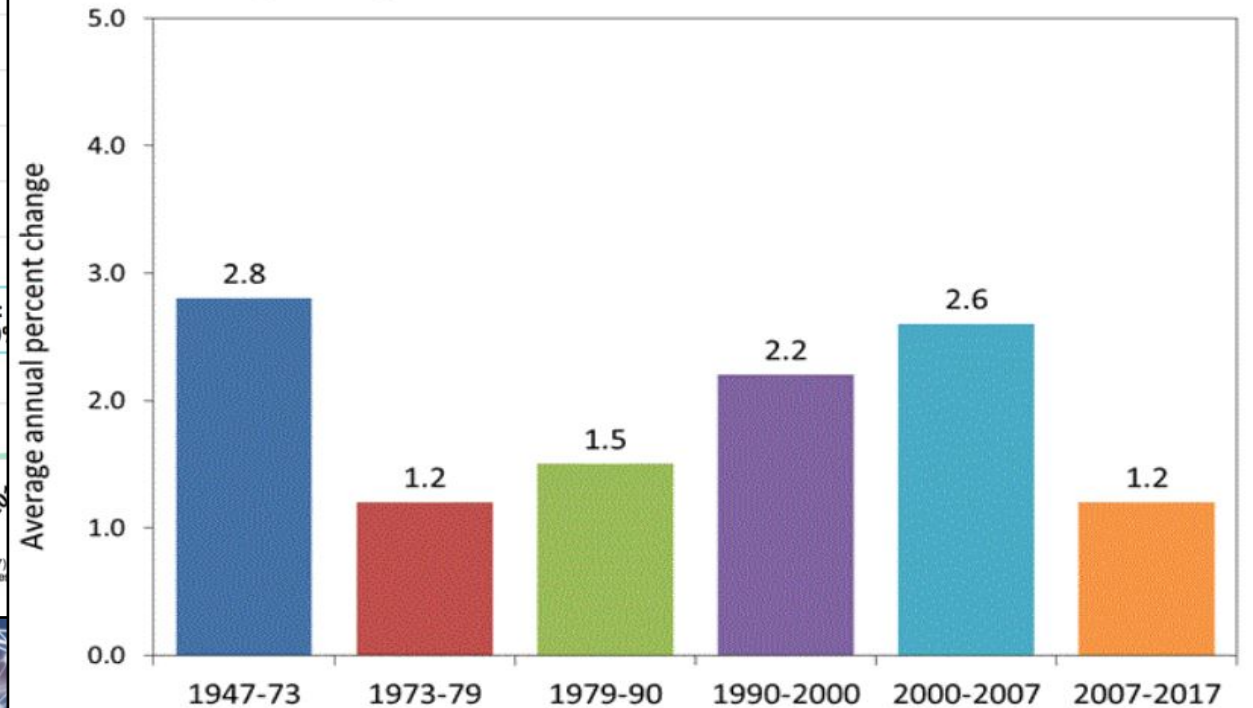
Information Created Worldwide = Expected to Continue Accelerating

2025E:
163 ZB, 36%



KLEINER
PERKINS

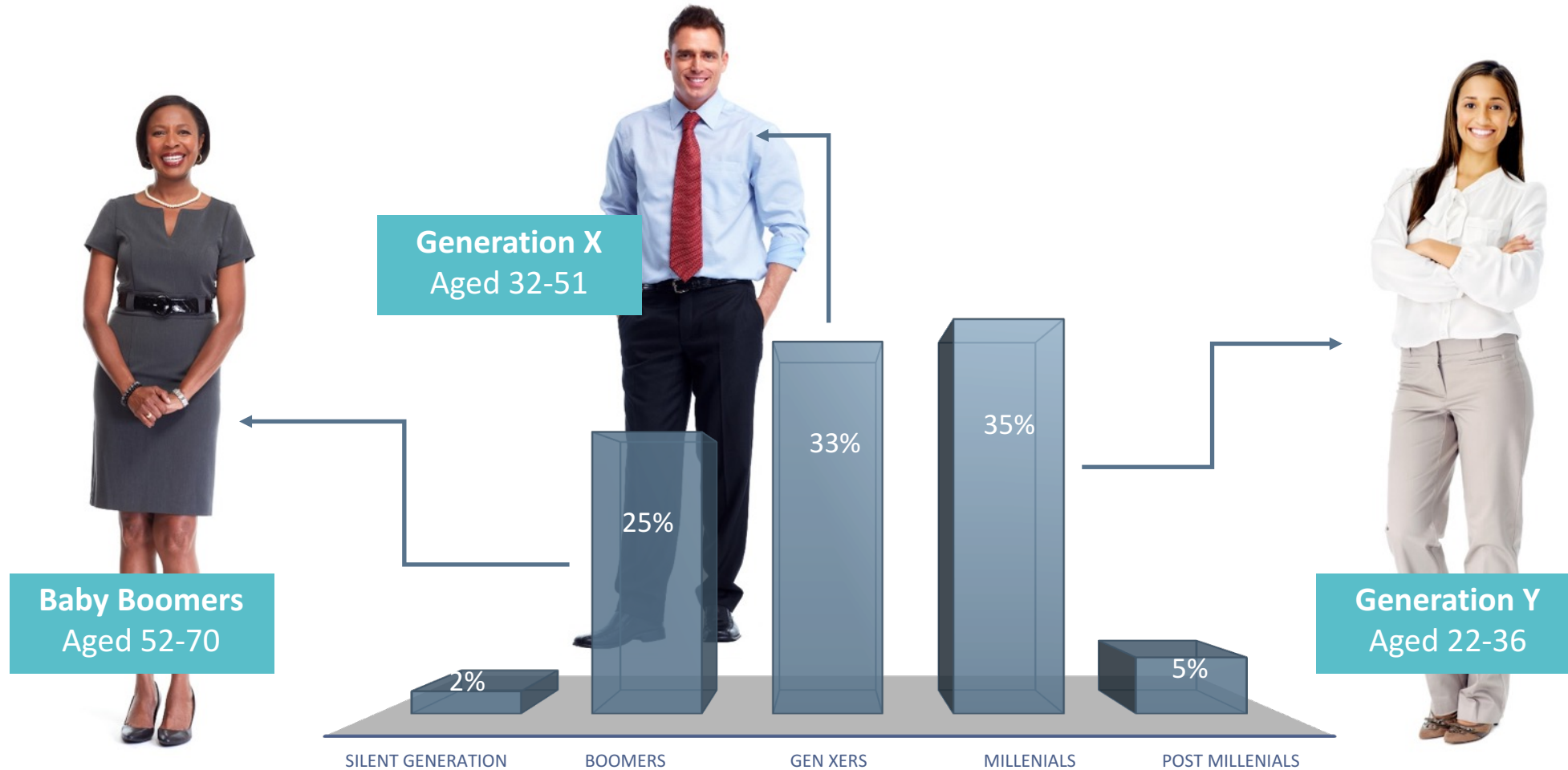
Productivity change in the nonfarm business sector, 1947-2017



Source: U.S. Bureau of Labor Statistics

TODAY'S WORKFORCE

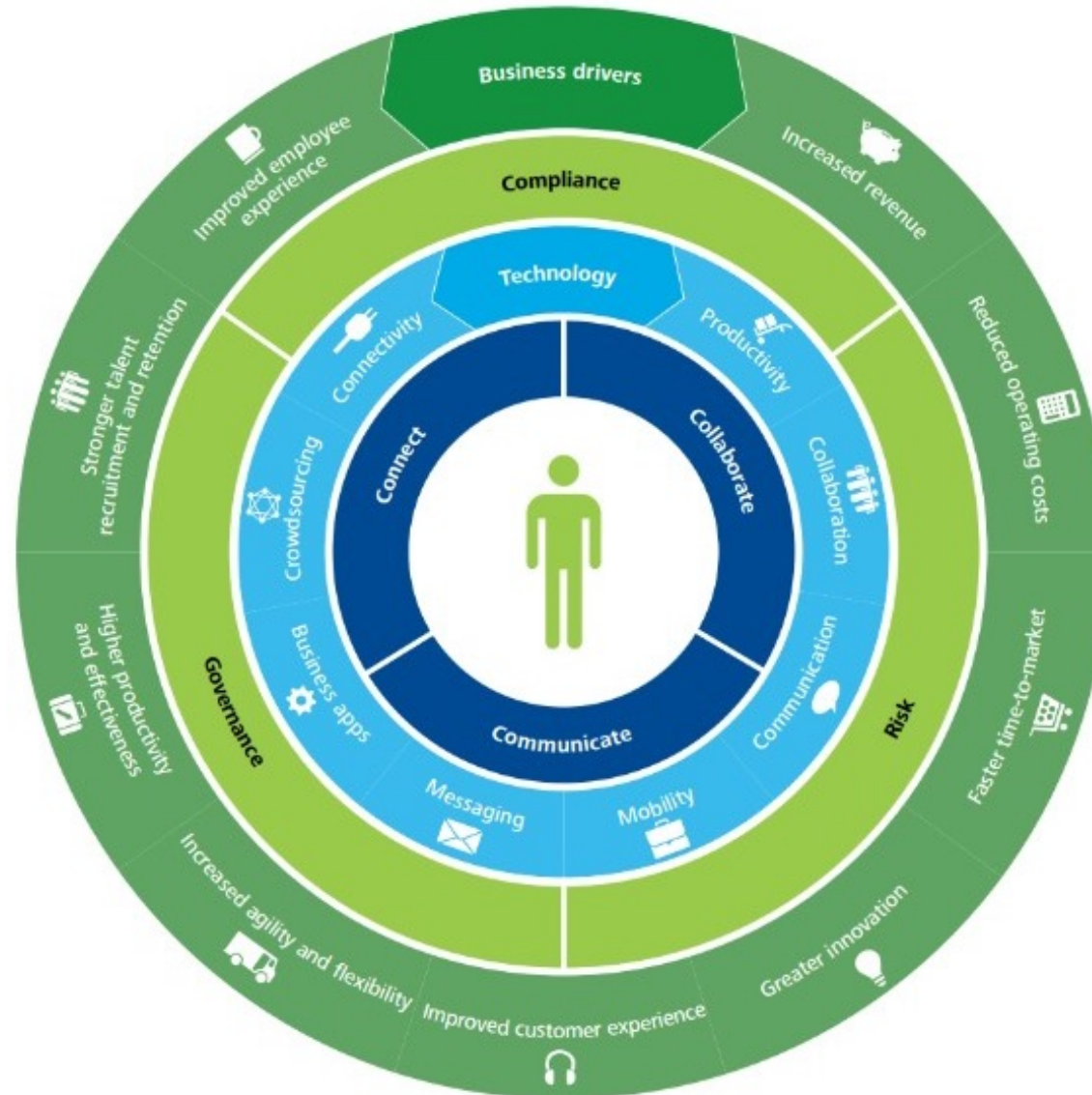
CAN A "ONE SIZE FITS ALL" WORKPLACE TECHNOLOGY APPROACH WORK?



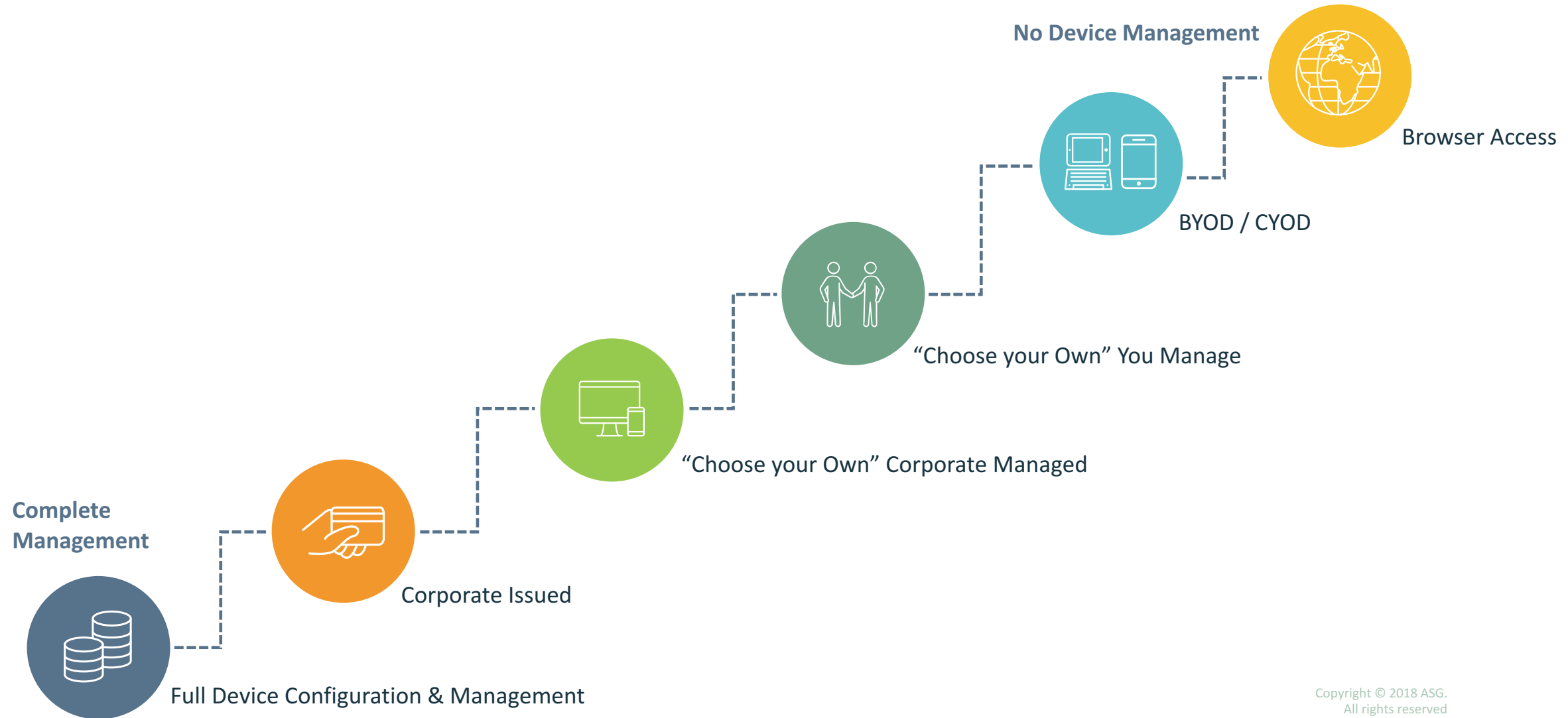
Profile of Workforce

(source: Pew Research & US Bureau of Labor Statistics)

END USER CENTRICITY




EVOLUTION OF THE DIGITAL WORKSPACE



An aerial photograph of a city, likely Tokyo, with a dense urban landscape and a prominent skyscraper. Overlaid on the image is a network of white lines connecting various circular icons. The icons include a laptop, a smartphone, a cloud, a car, a Wi-Fi symbol, and a house. The text "PORTALS ARE SO YESTERDAY..." is centered in the upper half of the image.

PORTALS ARE SO
YESTERDAY...

ASG “FED PORTAL”



Welcome Michael Collins
[My Account](#) - [Page Settings](#) - [Layout](#) - [Add Portlets](#) - 0 Alerts

[Home](#) | [My Work](#) | [Email](#)

Michael Collins (Private)

Main Forecast Funnel
This portlet has been replaced by the Sales Dashboard.
Please visit [sales.asg.com](#).

Pipeline Interest/In-Progress Funnel
This portlet has been replaced by the Sales Dashboard.
Please visit [sales.asg.com](#).

Lead Pipeline Funnel
This portlet has been replaced by the Sales Dashboard.
Please visit [sales.asg.com](#).

Product Availability Notice
Product Name: Mobius View™ - SharePoint Interface (Win/Linux) Version: 8.0.0 Date: May 1 2018
Product Name: ASG-TMON® Performance Analyzer (formerly PERFMAN) Version: 11.0.1 Date: May 3 2018


Alerts
There are no alerts at this time.

Pipeline Growth
This portlet has been replaced by the Sales Dashboard.
Please visit [sales.asg.com](#).

Out of Office

Name	Reason	Day Length	Date
MICHAEL COLLINS	Travel	-	05/08/18 - 05/10/18
RENAUD BONNEVIE	Liberation Day 1945/Armistice 1945	Full Day	05/08/18 - 05/08/18
KLAUS SCHIEWE	Ascension Day	Full Day	05/10/18 - 05/10/18
RALF HOFFMANN	Ascension Day	Full Day	05/10/18 - 05/10/18
RENAUD BONNEVIE	Ascension Day	Full Day	05/10/18 - 05/10/18
TAJ ALJUNDI	Ascension Day	Full Day	05/10/18 - 05/10/18

COMPREHENSIVE BUT...



Welcome Michael Collins
[My Account](#) - [Page Settings](#) - [Layout](#) - [Add Portlets](#) - 0 Alerts

[Home](#) | [My Work](#) | [Email](#)

Main Forecast Funnel
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Pipeline Interest/In-Progress Funnel
 This portlet has been replaced by the Sales Dashboard.
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Lead Pipeline F
 This portlet
 p
Pipeline Growth
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RALF HOFFMANN	Ascension Day	Full Day	05/10/18 - 05/10/18
RENAUD BONNEVIE	Ascension Day	Full Day	05/10/18 - 05/10/18
TAJ ALJUNDI	Ascension Day	Full Day	05/10/18 - 05/10/18

Search...

ASG Policies & Procedures (Public)
 Corporate Learning Services (Public)
 Customer Support & Services (Public)
 Employee - Human Resources (Public)
 General - Administration (Public)
 Information Technology (Public)
 Phone Directory (Public)
 Procurement (Public)
 Professional Services (Public)
 Reports (Public)
 Request (Public)
 Sales - Marketing (Public)
 Search (Public)
 Solutions Management (Public)
 Travel (Public)



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THE NEXT PLACE I LAND




Welcome,
MICHAEL COLLINS

- Home ▾
- My Work
- CRM
- My Companies
- Dashboard
- Email



MICHAEL COLLINS

Dashboard Home

Employee: 

Include Inactive Reps: ☐

Save your section visibility defaults

▼ **Quick Search**

Search for CRM Companies, Opps, Evals, eSSR and Orders.

Search ASG records such as Phone Directory or RFS.

▶ **My Leads**

▶ **My Activities**

▶ **My Opps**

▶ **My Renewals**

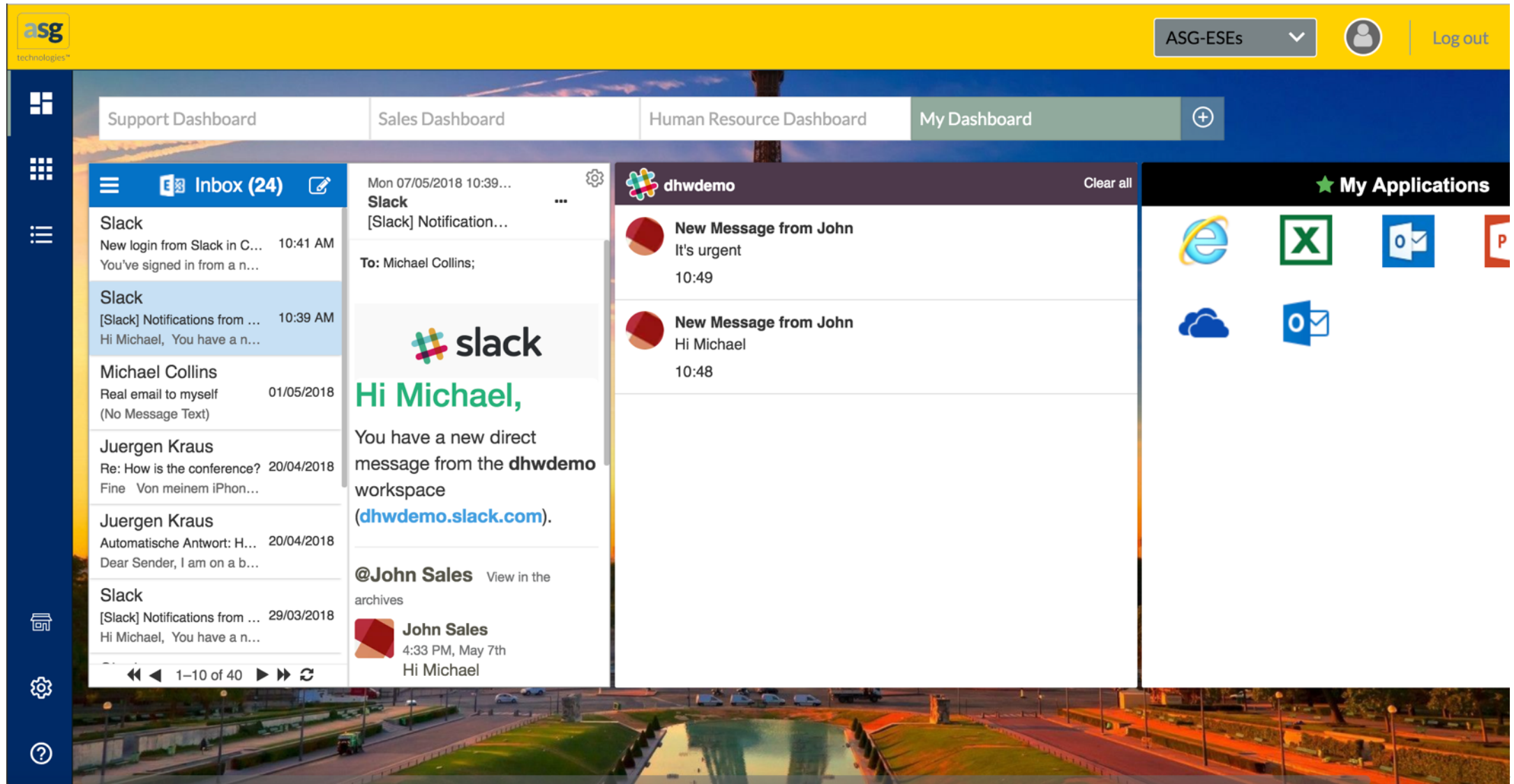
▶ **Support Tickets**

▶ **My Orders**

WORKSPACES: A BETTER APPROACH



ONE PANE OF GLASS



asg technologies

ASG-ESEs | [User Profile] | Log out

Support Dashboard | Sales Dashboard | Human Resource Dashboard | **My Dashboard** (+)


Inbox (24)

- Slack**
New login from Slack in C... 10:41 AM
You've signed in from a n...
- Slack**
[Slack] Notifications from ... 10:39 AM
Hi Michael, You have a n...
- Michael Collins**
Real email to myself 01/05/2018
(No Message Text)
- Juergen Kraus**
Re: How is the conference? 20/04/2018
Fine Von meinem iPhon...
- Juergen Kraus**
Automatische Antwort: H... 20/04/2018
Dear Sender, I am on a b...
- Slack**
[Slack] Notifications from ... 29/03/2018
Hi Michael, You have a n...

Mon 07/05/2018 10:39... [Settings]


Slack
[Slack] Notification...

To: Michael Collins;

 **Hi Michael,**

You have a new direct message from the **dhwdemo** workspace (dhwdemo.slack.com).

@John Sales View in the archives

 **John Sales**
4:33 PM, May 7th
Hi Michael

dhwdemo Clear all

- New Message from John**
It's urgent
10:49
- New Message from John**
Hi Michael
10:48

My Applications

- Internet Explorer
- Excel
- Outlook
- PowerPoint
- Cloud Storage
- Office 365

1-10 of 40

SINGLE LOCATION FOR EVERYTHING



SUPPORT - ALL AT ONCE

Support Dashboard

Sales Dashboard

Human Resource Dashboard

My Dashboard

+

Q Search

Number	Opened	Short description
INC0000055	2017-10-22	SAP Sales app is not accessible
INC0000046	2017-10-21	Can't access SFA software
INC0000050	2017-10-21	Can't access Exchange server - is it down?
INC0000049	2017-10-21	Network storage unavailable
INC0000047	2017-10-21	Issue with email
INC0000053	2017-10-21	The SAP HR application is not accessible
INC0000052	2017-10-21	SAP Financial Accounting application appears t...
INC0000051	2017-10-21	Manager can't access SAP Controlling application
INC0000044	2017-08-14	Can't log into SAP from my laptop today

1 to 10 of 31

Knowledge Base

cloud

Search Results

34 results for "cloud"

KB968106 - How to uninstall NTR CLOUD

NTR: Customer Care Process 20 days ago

Remote CMD window shows constrained

NTR: Joan Lopez 20 days ago

KB965696 - Configuring NTR Cloud Remote

Session Duration

NTR: Customer Care Process 20 days ago

KB972343 - NTR Cloud installer package

error: another version is already installed.

NTR: Customer Care Process 20 days ago


1 to 5 of 34


Key Accounts at Risk

Customer	# Of...	Op...	
GenePoint	1	9.09	Notify
Edge Communica...	14	5.17	Notify


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APP STORE





ASG-ESEs



Log out


Catalog

Catalog Approvals Management

Search



Q SEARCH


WHAT'S NEW





<


Citrix-Shared Desktop





Citrix-Chrome







Citrix-Office 2016 Plus







Citrix-Office 2016 Standard




AppD-Chrome





>

O365-






BEST SELLERS




<


AppD-LibreOffice5







Citrix-Office 2016 Plus








Citrix-Office 2016 Standard





O365-Productivity





AppD-Chrome

>

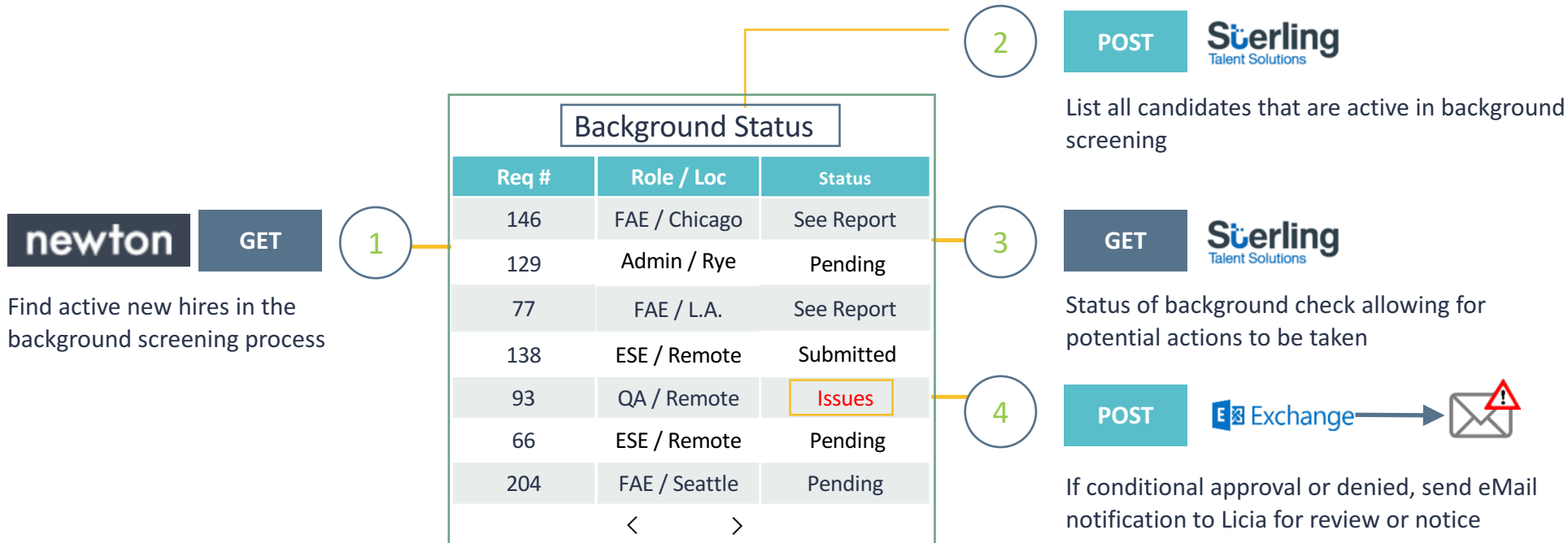
Citrix-

All rights reserved

REAL TECHNOLOGY FOR REAL PEOPLE

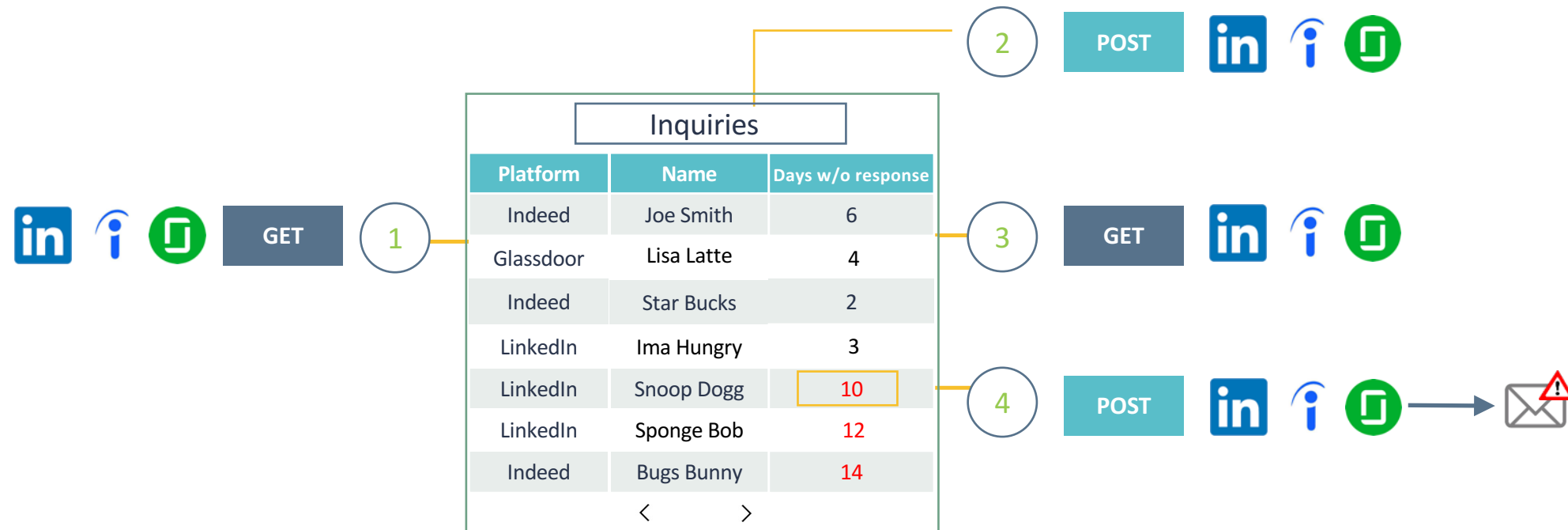
INTERNAL HR TEAM



- Jackie, internal recruiter who utilizes 9 different systems. Nearly 30% of her time is “babysitting” or waiting
- Multiple widgets could potentially yield hundreds of hours a year and tens of thousands of labor dollars
- Systems indicated are third party

JACKIE'S SOURCING WIDGET

RECLAIMING 600 HOURS OF JACKIE'S YEAR



- Jackie, internal recruiter who utilizes 3rd party platforms for sourcing candidates. At times is delayed in responding to inbound inquiries regarding open roles or opportunities

- With a highly competitive job market, it is important to be very responsive to potential candidates and would prefer to have a one touch response widget

- Systems indicated are third party

SOPRA STERIA

€4B EUROPEAN TECHNOLOGY CONSULTANCY

sopra  steria

 [Logout](#)

newdash

Q Search

Number	Opened	Short description
INC0010005	2018-04-13	test
INC0010004	2018-04-13	test
INC0010003	2018-04-13	testincident
INC0010001	2018-04-12	Emergency
INC0000055	2018-02-09	SAP Sales app is not accessible
INC0000046	2018-02-08	Can't access SFA software
INC0000050	2018-02-08	Can't access Exchange server - is it down?
INC0000049	2018-02-08	Network storage unavailable
INC0000047	2018-02-08	Issue with email
INC0000053	2018-02-08	The SAP HR application is not accessible
INC0000052	2018-02-08	SAP Financial Accounting application appears to be down
INC0000051	2018-02-08	Manager can't access SAP Controlling application
INC0000044	2017-12-02	Can't log into SAP from my laptop today
INC0000041	2017-12-02	My desk phone does not work
INC0000040	2017-12-02	JavaScript error on hiring page of corporate website
INC0000039	2017-12-02	Trouble getting to Oregon mail server
INC0000037	2017-12-02	Request for a new service
INC0000003	2017-11-30	Wireless access is down in my area
INC0000029	2017-11-30	I can't get my weather report

1 to 20 of 35


Wed 18/04/2018 12:29 PM

Taj Aljundi

This is a test from the Internet

To: Taj Aljundi; Loic Guimard;

Oh Wow it works



Taj Aljundi, Solutions Engineer

taj.aljundi@asg.com | +49 162 9931833

www.asg.com | +49 89 45716 101

Facebook | LinkedIn | Twitter | YouTube

ASG GmbH & Co. KG, Lyonel-Feining Str. 28, 80807 München

Registergericht/Registered Office: Amtsgericht München HRA 72107

Geschäftsführer/General Manager: Derek Eckelman, Dilip Upmanyu

Umsatzsteuernummer/VAT No.: DE 192144187

April 2018

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Today: 18 April, 2018

18 April, 2018

8:00am

9:00am

10:00am


11:00am

12:00pm

1:00pm

2:00pm

★ My Applications



News Feed

New Widget

Mon, Apr 8, 2018 3:36 PM

Service Now Widget is available !

BIG NEWS

Fri, Mar 30, 2018 1:55 PM

There's a new widget in town

SAME PLATFORM

AWS SERVING: FRANCE, POLAND, SPAIN, ITALY & THE NORDICS

The screenshot displays the Sopra Steria ASG portal interface. At the top, the Sopra Steria logo is on the left, and a user profile icon with a 'Log out' link is on the right. The main content area is titled 'Applications' with a 'view by name' dropdown. Below the title is a search bar. The applications are organized into a grid with columns labeled A, G, and S. Each application entry includes an icon, the application name, and a star icon for favorites. A red sidebar on the left contains navigation icons. At the bottom of the grid, there is a navigation bar with links: All, 0-9, A, C, E, G, O, P, S, V, W, and More.

A	G	S
Access ☆	Google Chrome ☆	Server Manager ☆
ASG ☆	OneNote 2016 ☆	Visio ☆
Calculator ☆	Paint ☆	Word ☆
Excel ☆	PowerPoint ☆	WordPad ☆

Navigation: All 0-9 A C E G O P S V W More

88% of Workers Feel Unheard



CTMX	0.45	▲ +0.45
FTR	-0.23	▼ -2.34%
CSCO	-1.01	▼ -1.89%
CHK	0.02	▲ +0.21
AAPL	+2.58	
PRTO	-0.01	
AMZN		
TSLA		
AVGO	0.37	
SIRI	-0.65	

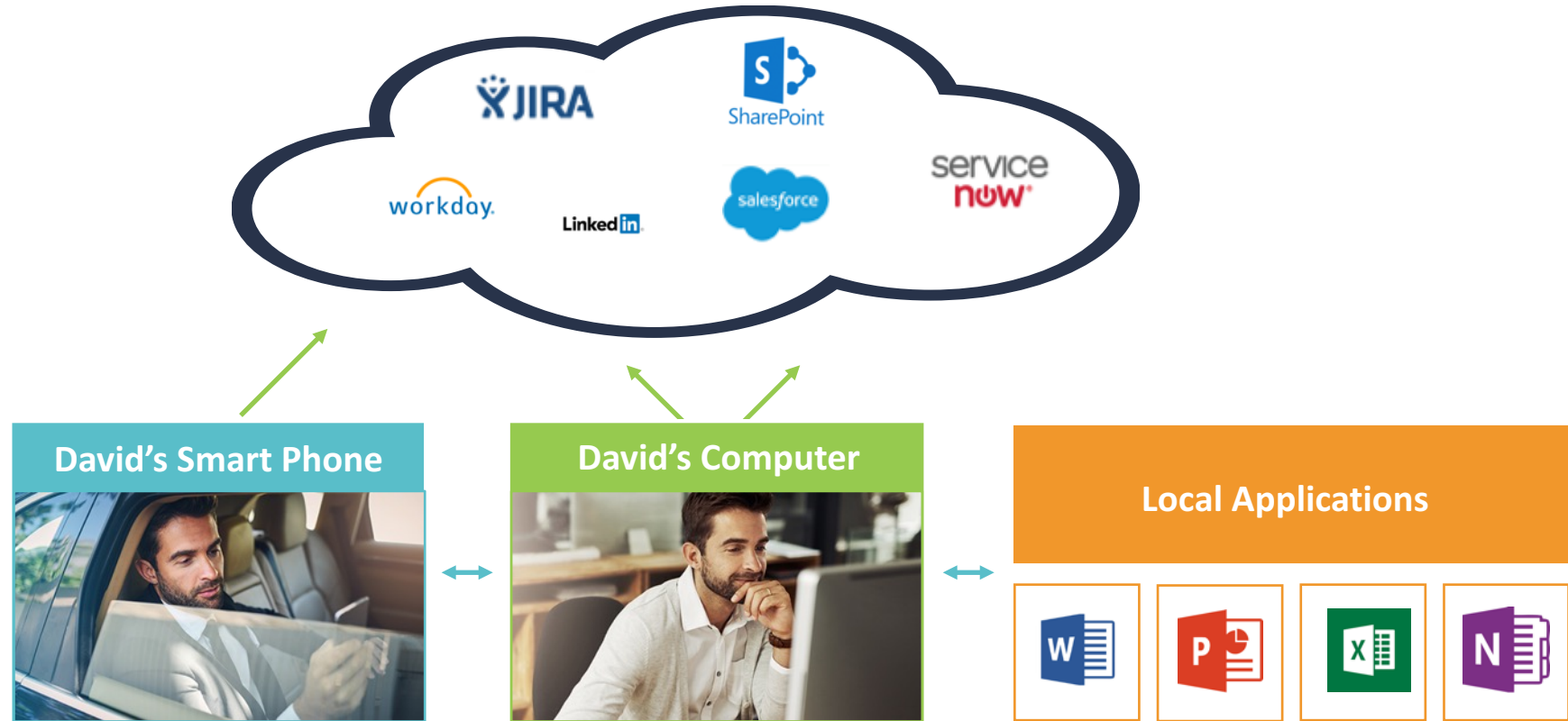


Give Them a
Voice with
Workspaces

APPENDIX

TRADITIONAL APPROACH

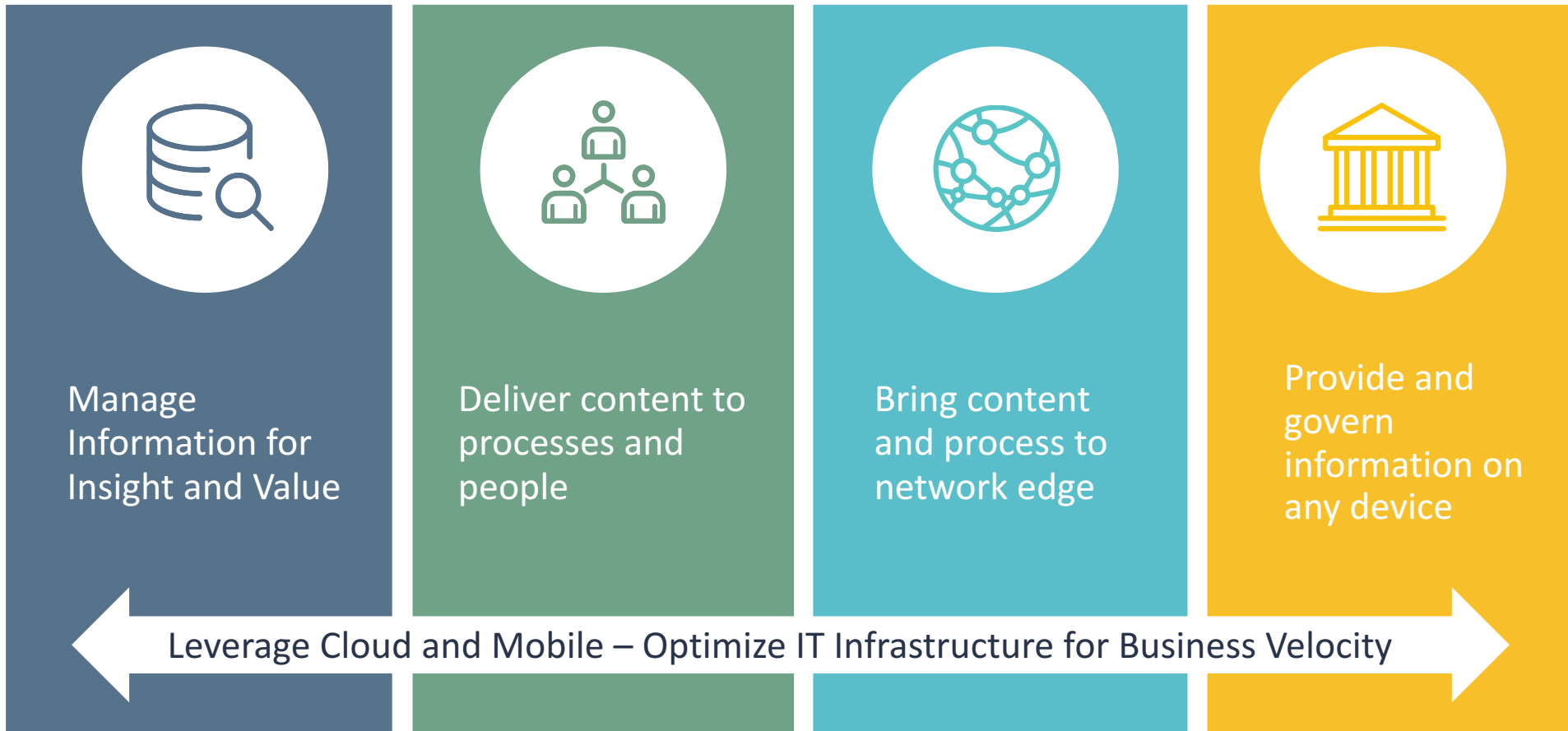
MANAGED



UNMANAGED



ENTERPRISE TECHNOLOGY – THE LOB PERSPECTIVE



THE NEW WORKFORCE ECONOMY

WHO THEY ARE, HOW THEY PREFER TO WORK, THE IMPACT OF NOT ACCOMMODATING

51% of U.S. workforce not engaged. Disengaged workers cost organizations **\$450B-\$550B** annually.

Gallup
The Engagement Institute

40% of organizations have some staff working full time from home. 56% will in two years. 77% will have part-time home staff in two years.

Dimension Data

52% of information workers have 3+ devices; 60% use those devices for business & personal activity.

Forrester

There's 20-25% potential productivity increase via the communication & collaboration delivered by social tools.

DC & McKinsey

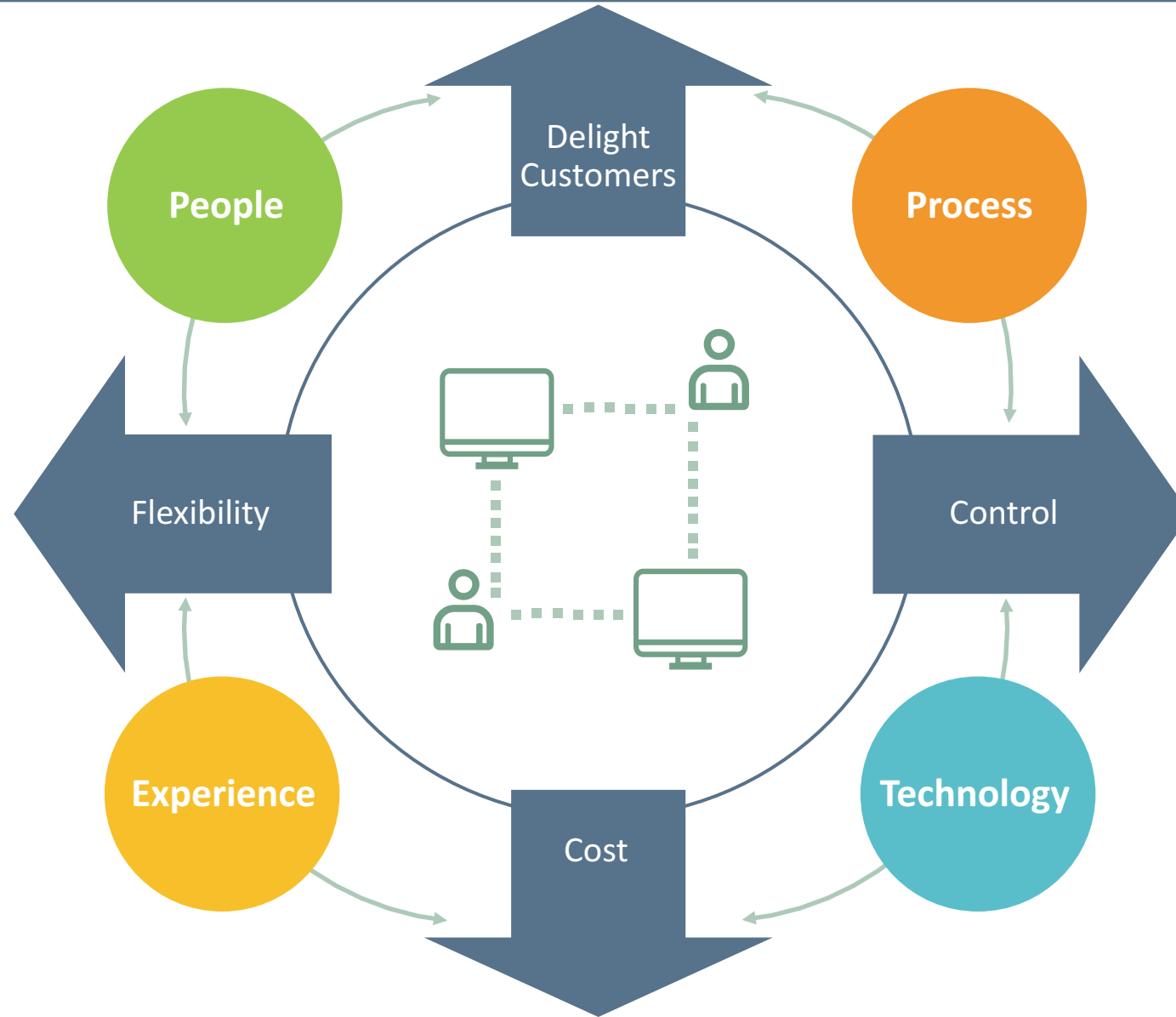
The average knowledge worker spends 15-30% of their time looking for information.

IDC

Independent contractors = 31% of private U.S. workforce. Median tenure for employees (age 25-34) is 3.2 years.

MBO Partners
US Bureau of Labor Statistics

CORNERSTONES OF DIGITAL TRANSFORMATION



WORKSPACES ACROSS THE ENTERPRISE

ADDRESSING END-USER FIRST

